

FUND SNAPSHOT

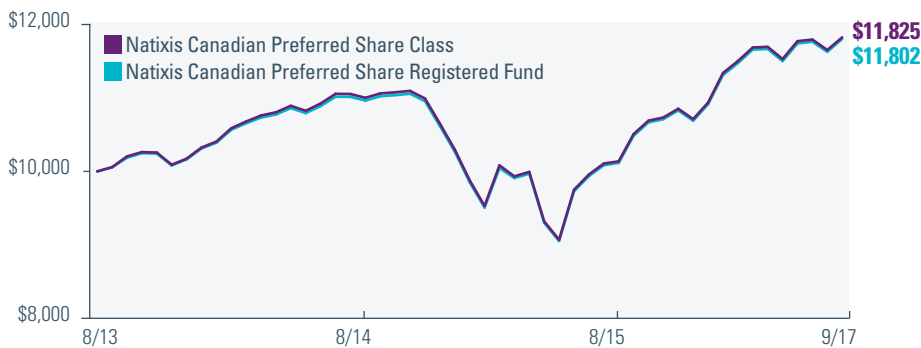
Natixis Canadian Preferred Share Funds

SEPTEMBER 2017

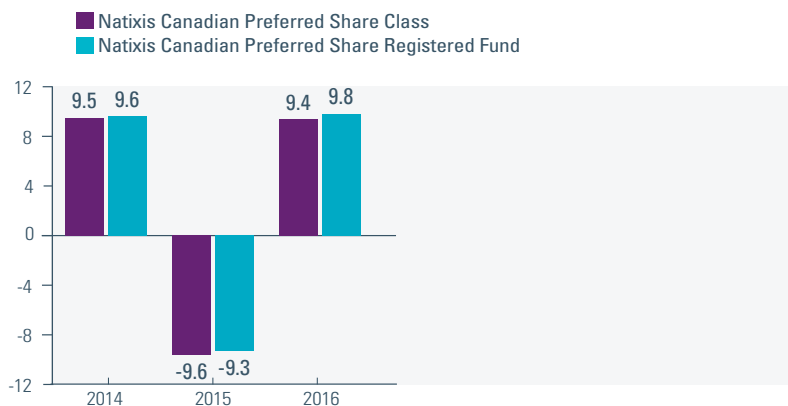
FUND HIGHLIGHTS

- An actively managed Canadian preferred share fund which seeks to take advantage of inefficiencies in the preferred share market
- The investment team conducts rigorous credit quality analysis of issuers, identifies beneficial attributes of individual preferred share issues and considers the expected direction of dividend yields
- Flexibility to invest up to 40% in other fixed-income securities, including bonds and money market securities
- Low correlation of preferred shares to bonds and equities makes for an attractive portfolio diversifier

GROWTH OF \$10,000 ^{2,3}



CALENDAR YEAR RETURNS (%) ^{2,3}



COMPOUND RETURNS ^{2,3}	Class %	Reg %
1 Month	1.5	1.5
3 Months	0.4	0.5
6 Months	1.2	1.2
Year to Date	8.1	8.2
1 Year	10.2	10.2
3 Years Annualized	3.0	3.0
5 Years Annualized	-	-
10 Years Annualized	-	-
Since Inception (annualized if > 1 yr)	4.2	4.1

RISK MEASURES	3 Years	5 Years	10 Years
Alpha	2.31	-	-
Beta	0.74	-	-
R-Squared	90.82	-	-
Sharpe Ratio	0.30	-	-
Standard Deviation	9.34	-	-

ABOUT THE FUND

Investment Objective

Steady flow of income.

Benchmark Index

S&P/TSX Preferred Share Index

Inception Date	08/26/2013
Fund Size	\$351,911,419
Management Fee ¹ – A / F	1.00% / 0.75%
MER ¹ – A / F	1.60% / 1.04%

FUND CODES

Series	Registered
Series A	NXG5201
Series F	NXG5208

Series	Dividend	Return of Capital
Series A	NXG5331	NXG5311
Series F	NXG5338	NXG5318

Series	Compound Growth
Series A	NXG5341
Series F	NXG5348

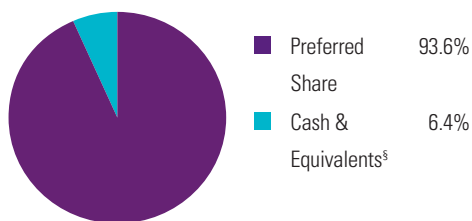
RISK TOLERANCE

Low	Low – Med	Medium	Med – High	High
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Portfolio as of 09/30/2017

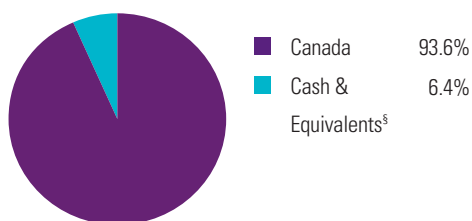
ASSET ALLOCATION



CHARACTERISTICS

	Fund %
Yield to Maturity	4.8
Current Yield	5.0
Turnover Ratio (06/30/17)	22.60

GEOGRAPHIC ALLOCATION



CREDIT QUALITY

	Fund %
Money Market	7.0
P2	48.0
P3	45.0
Average Credit Quality	P-2L

TOP 10 HOLDINGS

	Fund %
Cash & Equivalents ⁵	6.4
Altgas Ltd Preferred Stock var	5.7
Element Fleet Management Preferred Stock var	4.8
Algonquin Power & Utility Preferred Stock var	4.8
Canadian Imperial Bank Preferred Stock var	4.6
Enbridge Inc Preferred Stock var	4.3
TransCanada Corp Preferred Stock Var	4.3
Brookfield Asset Management Inc Preferred Stock 4.9	3.9
Pembina Pipeline Corp Preferred Stock var	3.8
National Bank of Canada Preferred Stock var	3.6
Assets in Top 10 Holdings	46.2
Total Holdings	62

SECTOR ALLOCATION

	Fund %
Financials	45.4
Energy	26.3
Utilities	14.9
Cash & Equivalents ⁵	6.4
Telecommunication Services	3.3
Consumer Staples	2.5
Consumer Discretionary	1.2

MANAGEMENT

Investment Manager

Founded in 1993, J Zechner Associates Inc. is an independent, partner-owned organization focused on serving the investment management needs of institutional clients, mutual funds, as well as high-net worth individuals and families. They emphasize an active, disciplined and team-based approach to money management in their three main areas of specialty: Canadian Equity, Canadian Fixed Income, and Balanced.

Portfolio Managers

Jeff Herold, B. Comm, CFA
Dax Letham, CFA
Ian Clare, CFA

TAX CLASS DISTRIBUTION RATES



Monthly \$0.0425 / share
Annual \$0.51 / share



Monthly \$0.0425 / share
Annual \$0.51 / share

Natixis Global Asset Management serves thoughtful investment professionals worldwide through our **Durable Portfolio Construction®** approach: applying risk-minded insights to empower more intelligent investing. Uniting over 20 specialized investment managers globally (US\$951.7 billion AUM¹), Natixis is ranked among the world's largest asset management firms.²

¹ Net asset value as of June 30, 2017.

² Cerulli Quantitative Update: Global Markets 2017 ranked Natixis Global Asset Management, S.A. as the 15th largest asset manager in the world based on assets under management as of December 31, 2016.

¹ Management Fee and MER are for the Tax Class Fund, Dividend as of 06/30/17.

² Performance for the Tax Class Fund is for Dividend, Series A.

³ Performance for the Registered Fund is for Series A.

⁵ Cash & Equivalents includes cash, short-term investments and working capital.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in share and unit value and reinvestment of all dividends and distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Mutual fund securities are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

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